

# **NAVIGATING AN UNCERTAIN MARKET:** The construction market's return, lumber demand, and the struggle for wood raw materials.

**Linda Andersson, CEO Derome Timber**

**The Nordic Pellets Conference 2026, February 3-4 2026**

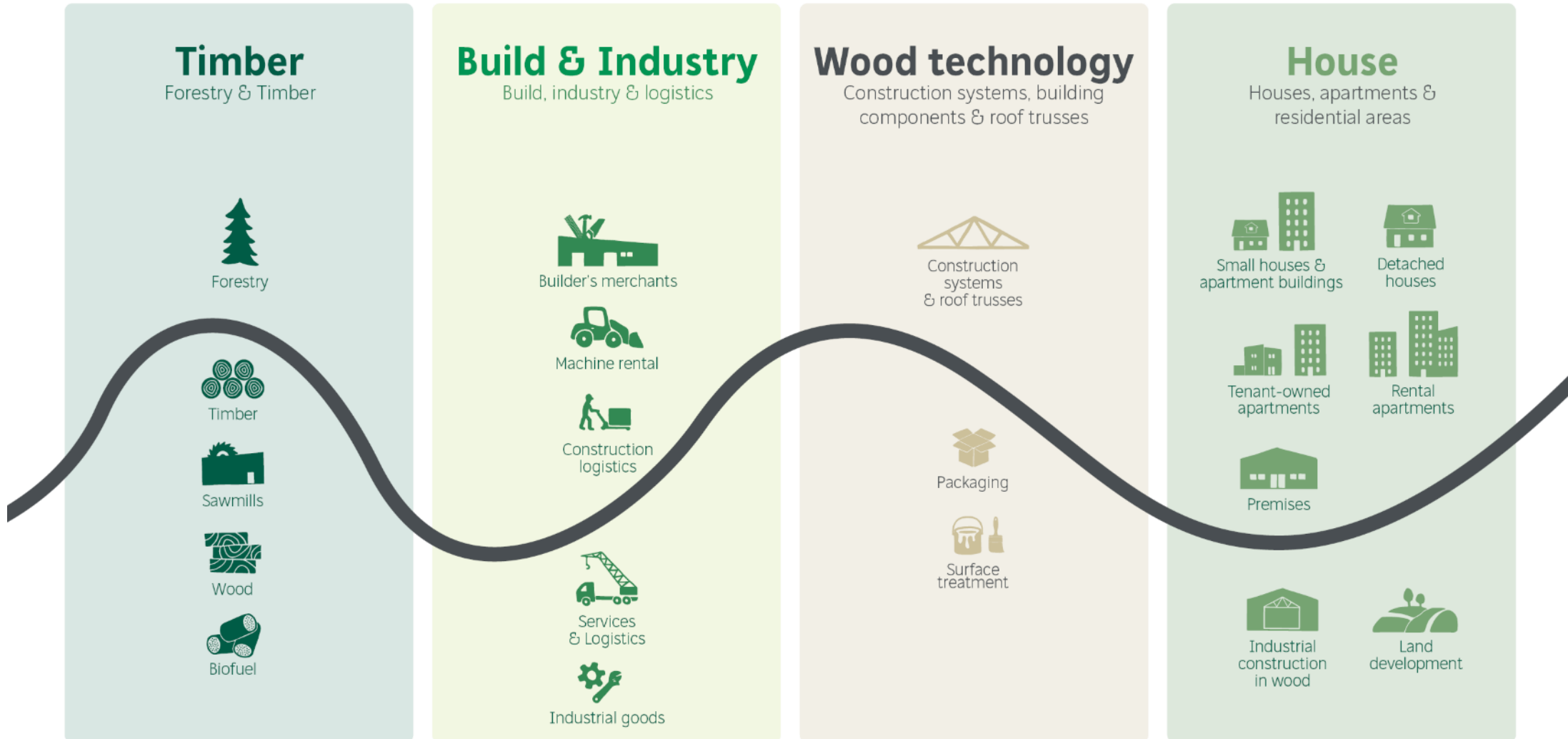
- » **Structural shortage of raw material**
- » **Continued consolidation**
- » **Biofuels and pulp chips** increasingly important

# But first, a brief introduction to Derome



*Derome*

» We simplify the customer's everyday life by developing a sustainable chain from forest to finished house «







**Derome**

8 mm | 16 kg

**PELLETS**



SVENSKPRODUCERAD

**PELLETS**

8 mm | 16 kg

**Derome**



**Derome PELLETS**

**PELLETS**

16 kg







**Derome**



**Derome**

# We grow with the market

- » 60 construction and industrial trade facilities
- » 27 factories that develop wood
- » Production in Sweden, Norway and Germany



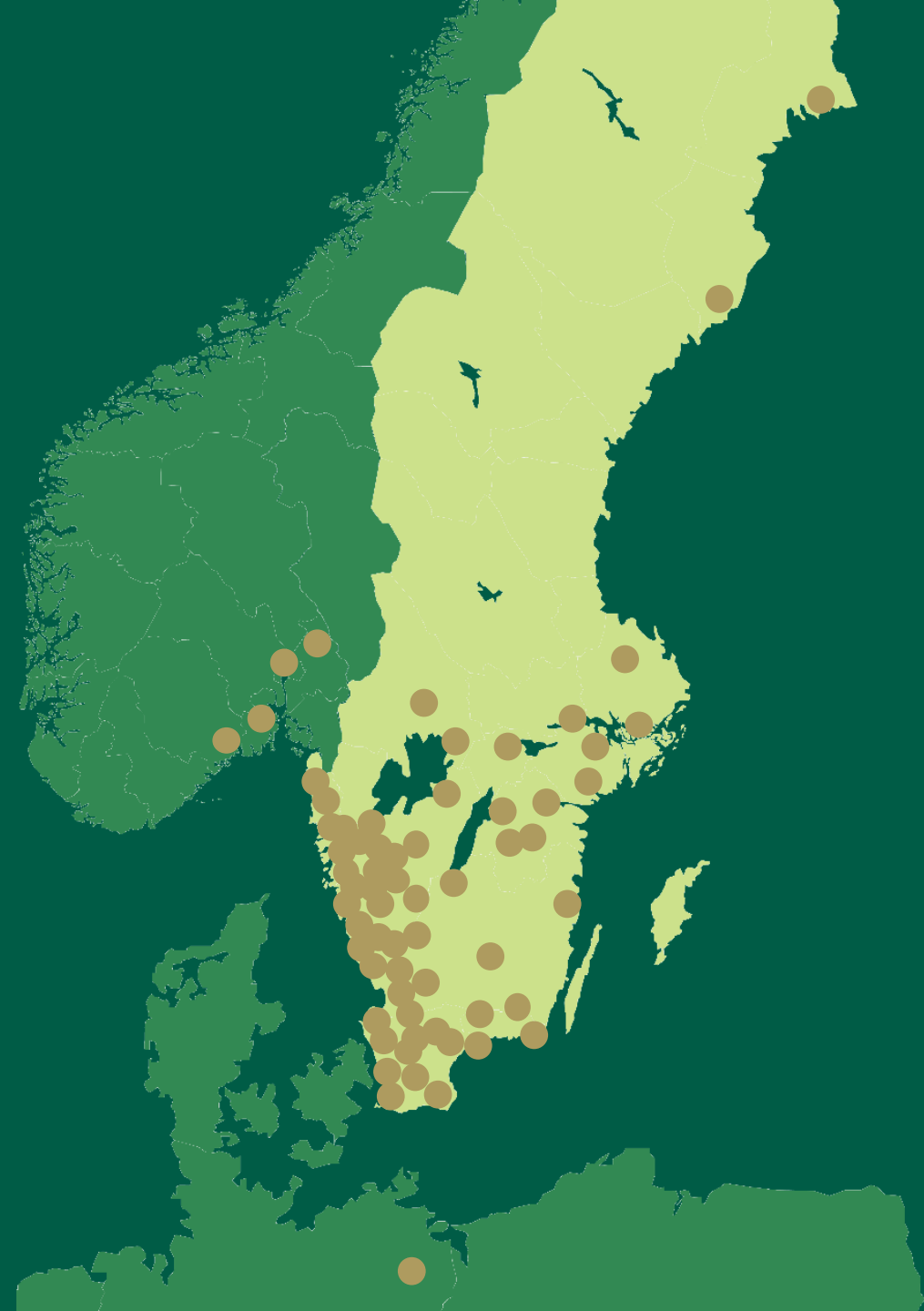
10 SEK billion  
turnover



660 MSEK  
reinvestments



2300  
employees





 Varning! Livsfarar!  
Håll händerna borta från alla  
angränsande delar och verktyg.  
Och händer i eller nära verktygen kan  
skadas och kan orsaka allvariga  
skador eller dödsfall.  
Läs och förstå alla varningar och  
säkerhetsföreskrifter i användarhandboken.  
Säkerhetsinstruktioner för användning av maskinen.

Over 70% yield  
from each log

# Will there be enough wood raw material?



Derome

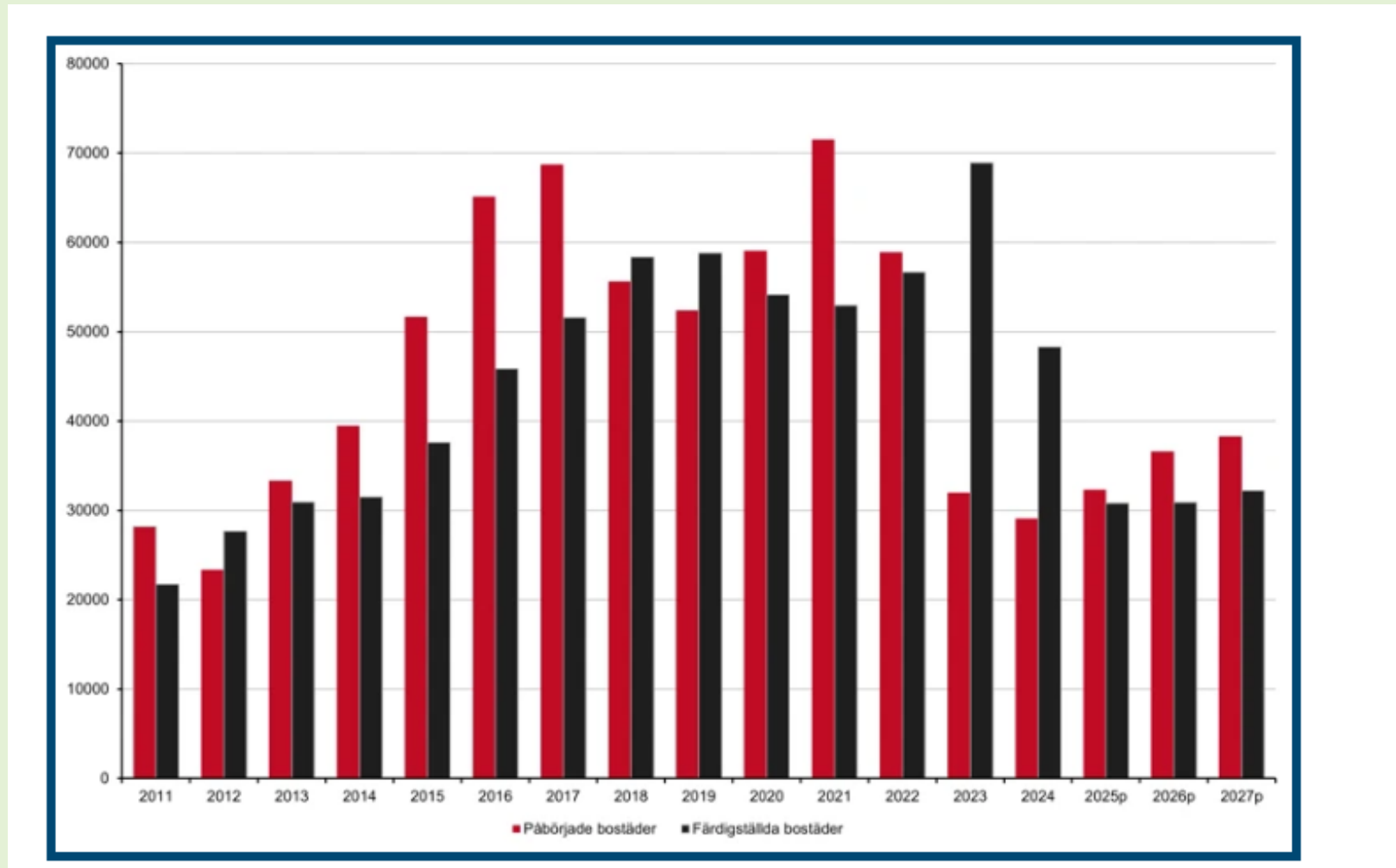


**What about wood raw material prices?**

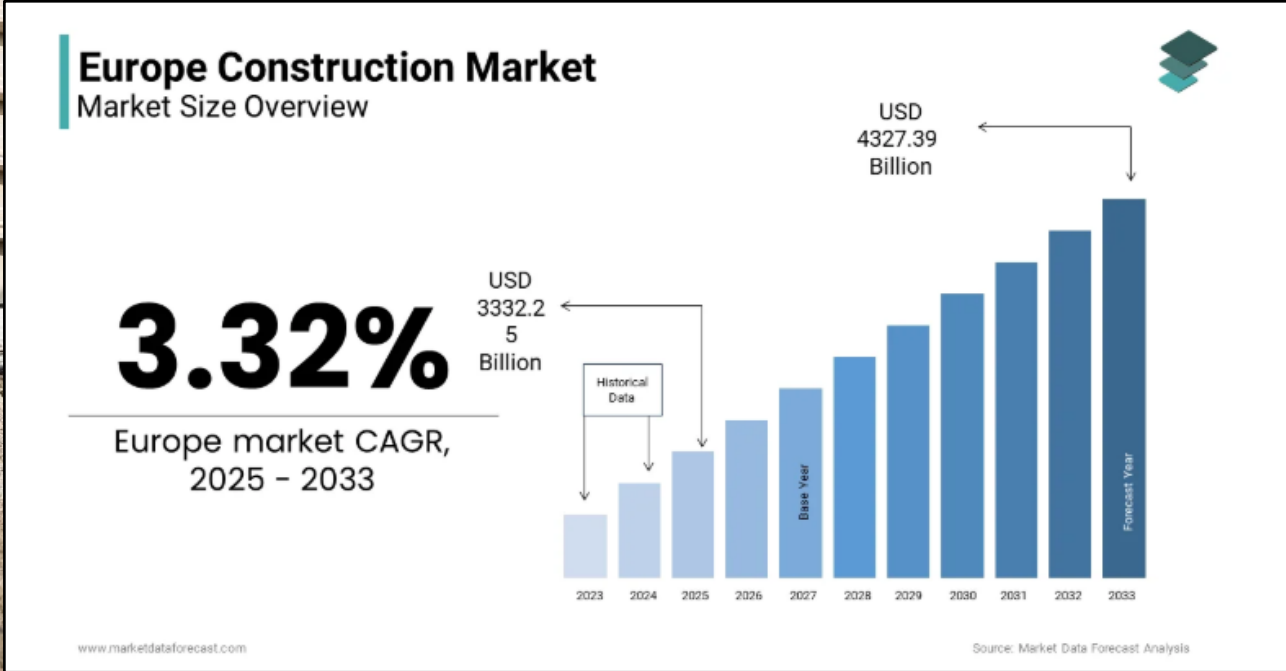
A worker in a sawmill is shown from the side, wearing a bright yellow high-visibility jacket with reflective stripes, black safety pants, and an orange helmet with a communication system. The worker is standing at a control station with a control panel featuring various buttons and a small screen. In the background, several large monitors are mounted on a metal frame, displaying different views of the mill's interior, including conveyor belts and machinery. The foreground is dominated by a large stack of light-colored wooden planks. The overall environment is industrial and brightly lit.

How's the sawmill industry doing?

# Started and completed homes will increase



Source: Boverket, wedish National Board of Housing, Building and Planning



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Shortage of spruce will  
increase lumber prices when  
market picks up



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Access to raw materials and increased margins – a prerequisite for higher sawmill production





**Puls chips and biofuels  
are becoming  
increasingly  
important**

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A modern multi-story building with a dark grey facade and light-colored timber cladding on the balconies. The building has several balconies with metal railings and some have plants. In the foreground, a young girl with blonde hair is running on a gravel path. Behind her, a man and a woman are walking. The path is bordered by a grassy area and a road with a wooden guardrail. The background is filled with tall trees under a bright sky.

# A bright future for timber construction

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Thank you for your  
time!



**Derome**

***Derome***